



New Mexico Department of Information Technology
Office of Broadband and Geospatial Initiatives



SUSANA MARTINEZ
Governor

DARRYL ACKLEY
Cabinet Secretary

ESTEVAN LUJAN
Deputy Cabinet Secretary

March 8, 2017

Subject: Competitive Bidding Opportunity

Dear Internet Service Provider,

In support of the Governor's Broadband for Education (BB4E) Initiative, and to ensure a competitive and transparent bidding environment, the **New Mexico Public Education Department (PED) is encouraging New Mexico Internet Service Providers to bid on 2017 E-rate eligible Internet Access Services for Educational Institutions** (NM Public Schools, Charter Schools, and Libraries) using PED's free online Mini-Quote System. This is an outstanding opportunity for Providers to potentially gain or extend business while helping New Mexico Schools and Libraries achieve digital learning readiness.

PED is recommending that Educational Institutions issue their own Form 470s this year, in order to seek out as many competitive options as possible, in addition to considering Statewide Price Agreements for Internet Access Services. The goal is to have Form 470s submitted **no later than March 31, 2017**, allowing vendors enough time to respond to requests within the Mini-Quote System.

Please register today for PED's free, and recently upgraded, online **Mini-Quote System**. Due to the E-rate application timeframe, **please start this process as soon as possible**.

- To Register: <http://www.broadband4education.nm.gov/request-mini-quote-account.aspx>
- For Training: <http://www.broadband4education.nm.gov/mini-quote-resources.aspx>

The document link below provides: 1) known hub/service locations for Educational Institutions statewide and 2) Internet monthly reoccurring cost speed ranges for bidding within the Mini-Quote System. Note: Vendors are responsible for verifying locations.

- <http://www.broadband4education.nm.gov/uploads/FileLinks/a6cbda6b6c3345ecbadd0cafa50aa1ae/DraftLocationsForPotentialBids.xls>

EducationSuperHighway, a BB4E Partner, may reach out to your organization in support of New Mexico Public Schools (including Charter Schools) falling below the Governor's 1 megabit per second (mbps) per student goal, to assist with Internet Service Provider Outreach Services. The New Mexico Department of Information Technology's **Office of Broadband and Geospatial Initiatives (OBGI)** may also contact you in relation to this initiative. Please use the BB4E website (<http://www.broadband4education.nm.gov>) for contact information and to stay up-to-date on announcements.

In advance, thank you for helping to improve broadband conditions for our K-12 Schools and Libraries across the state.

Best regards,

Kendra L. Karp
Director, Office of Broadband and Geospatial Initiatives

Home of the New Mexico Broadband Program